

## WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY 600 Fifth Street, NW, Washington, DC 20001-2651 AMENDMENT OF SOLICITATION / MODIFICATION OF CONTRACT

1. AMENDMENT/MODIFICATION	2. EFFECTIVE	DATE
A006		April 13, 2015
ISSUED BY PURCHASING SECTION     Cheryl Moore     Office of Procurement and Materials     600 Fifth Street NW, Washington, DC     20001	4. ADMINISTER	RED BY (If other than block 3)
5. CONTRACTOR NAME AND ADDRESS		6. FORM TYPE (Check only one)  AMENDMENT OF SOLICITATION NO. FQ15124
(Street, city, county, state, and Zip Code)		DATE (See block 7)  MODIFICATION OF CONTRACT/ORDER NO
		DATE (See block 9)  FO AMENDMENTS OF SOLICITATIONS
amended, by one of the following methods; of this amendment on each copy of the offer amendment numbers. FAILURE OF YOUR AND DATE SPECIFIED MAY RESULT IN I	(a) By signing and a submitted; or (c) to a ACKNOWLEDGM REJECTION OF You ade by telegram onling hour and date	
data, etc.) set forth in block 10.	int to re made to the about r is modified to refle atered into pursuant	ve numbered contract/order.  ect the administrative changes (such as changes in paying office, appropriation to authority of
10. DESCRIPTION OF AMENDMENT/M Amendment provides answers to questions receive attached.	ODIFICATION ed 200 - 295. Add	ditional questions and answers to be issued in separate amendment. See
separated by at least one blank line. Margins: Top, margin but shall not contain proposal content. Font Arial family for Tables, 8 point font in the Arial fam Except as provided herein, all terms and conditions	, Bottom, Left and t Size and Style - I nily for Graphics. T	8.5 inches- Height: 11.0 inches, <b>Single spaced</b> . Each paragraph shall be Right 1 inch margins for all pages. Header and Footers may be placed in the Minimum:- 10 point Times New Roman font for Text, 9 point font in the Tables and graphics may be landscape; all other text must be portrait. referenced in block 6, as heretofore changed, remain unchanged and in full
force and effect.  11. CONTRACTOR/OFFEROR IS REQUIRE MODIFICATION AND RETURN TO ISSUING OFFICE.	D TO SIGN THIS	CONTRACTOR/OFFEROR IS NOT REQUIRED TO SIGN THIS DOCUMENT
12. NAME OF CONTRACTOR/OFFICE  BY		15. WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY  BY Malan Malalet A
(Signature of person authorized to sign 13. NAME AND TITLE OF SIGNER (Type or print)	14. DATE SIGNED	(Signature of Contracting Office)  16. NAME OF CONTRACTING OFFICER (Type of crint)  17. DATE SIGNED
S. S. S. S. S. F. any		William Walters, Jr 4/13/2015

## FQ15124 – IT Staff Augmentation Amendment A006 – Additional Questions: 200 - 295

200. Question: RFP, P.7, Section 4. Prices and Costs - Please confirm which

Table/Occupational Group and Industry we should use from the Bureau of Labor and Statistics

Employment Cost Index.

Answer: Table 9. Employment Cost Index for wages and salaries, for private industry workers: All

workers.

201. Question: RFP, P. 17, Section 19.b - Please clarify the page limit for each TOG. Section

19.b indicates that the page limit is 25 pages but the government will evaluate up to 30 pages.

Answer: Will not evaluate in excess of 25, not including resumes and candidate statements.

202. Ouestion: RFP, P. 17, Section 19.b – Please clarify if the number of pages for each sub-

section of the technical proposal are suggestions or page limits.

Answer: Suggested number, but cannot exceed 25 total pages.

203. Question: RFP, P.17, Section 19.b - Page numbers for the subsections of the Technical

Volume total 20 pages. Please clarify if there is a specific requirement for the remaining pages for each technical volume or if it is up to the Offeror's discretion on how the remaining pages can

be used.

Answer: Offeror's discretion provided the page limit of 25 pages is not exceeded.

204. Question: RFP, P.17, Section 19.b.ii – Please clarify if the "years in business" sub-section

is intended to provide a background of the Offeror related to the TOG or if the requirement is to

only provide the number of years in business.

Answer: Number of years in business.

205. Question: RFP, P.18, Section 19.b.iv.b - Please clarify if Letters of Intent are required for

all resumes at the IDIQ level or if this requirement only applies at the task order level.

Answer: For all resumes submitted in the proposal at the IDIQ level.

206. Question: RFP, P.33, Pre-Award Evaluation Data, Section 7 and 8 – Please clarify if the

list of similar contracts/current contracts must be from the same legal entity proposed.

Answer: Yes. Must be from the proposed offeror.

207. Question: Can an offeror use similar contracts/current contracts that are from their affiliates

to include their parent company and subsidiaries of the parent company?

Answer: No.

208. Question: RFP, P.37 Part II, Section 1, 8.a Conflict of Interest – Please clarify the intent

of 8.a. Based on our interpretation, awardees must notify the Authority of every contractual relationship it may have with any of the Authority's prime contractors or to any subcontractor of the Authority's prime contractors, regardless of whether the contractual relationships are for opportunities unrelated to this opportunity or any opportunity with the Authority. If so, awardees would need to know a list of all prime contractors to the Authority as well as the subcontractors to the Authority and would have to notify and request an exception from the Authority for any new contractual relationship entered into with a prime contractor of the Authority or subcontractor to the prime contractor of the Authority. As this seems extremely burdensome, will the Authority

consider revising this clause to refer to the OCI provisions in the Federal Acquisition Regulations?

Answer: Yes.

209. Question: In the Submission Instructions Section, #18, we understand that a prime cannot submit more than one proposal. Is it allowed, however, for a prime on one proposal to be a subcontractor on another prime's proposal?

Answer: Yes.

Answer:

210. Question: Under Representations and Certifications, Representations #14: Please clarify if this clause is applicable to this contract.

Answer: No. Buy America Act Certification is for construction contracts.

211. Question: Under Pre-Award Evaluation Data, #9: Does WMATA want a list of all opportunities bid by the prime and lost? Or are you looking for cases where we were initially awarded a contract, but failed to meet final award criteria or provide timely response for requested information.

Answer: Provide list of proposals you bid as the offeror (prime) that were <u>lost awards</u> in the past two years and reason.

212. Question: Also, please provide list of information required for "full particulars." Are these the same "full particulars" requested in #10?

Answer: Provide list of contracts you <u>failed to complete</u> where you were the offeror (prime) in past two years and reasons.

213. Question: Under Summary of Submittals, Section B-2: These forms appear to be meant for submission with Task Order proposals since bidders don't currently know how to staff or price the proposal (except hourly rates for each labor category in the TOGs). Please confirm these forms will be used on the individual Task Orders once contracts are awarded and are not to be completed and submitted with the proposal response to FQ15124.

Page 129. - Summary of Submittals: B-1, B-2 and B-3 are to be submitted with initial proposal.

214. Question: Under Summary of Submittals, Section B-4 (DBE Manufacturer's Affidavit): Please confirm that there are not expected to be product purchases on this contract and therefore, this form is not applicable to this proposal.

Answer: B-4 is not required for the initial submission and is intended for the Successful Offeror.

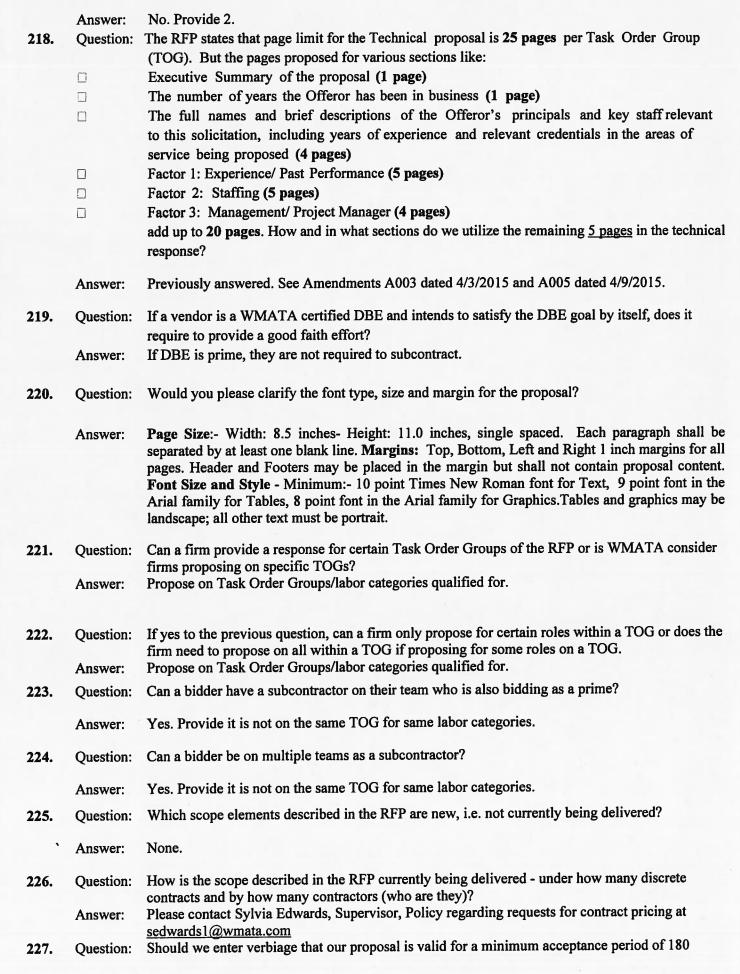
215. Question: What is the purpose of the file named "Section B Supplies and Services Price Schedule Sheets (Fully\_Loaded)\_Template"? It appears that everything in this file is included in the file named "Attachment 2 – Escalation Price Schedule Template."

Answer: Section B Supplies and Services will be included on the awardees Task Order Group contract. Please complete and submit.

Question: Under section 18 – Electronic Submission of Proposals it states "As a guide, no single file should be more than 50 "pages" in length to facilitate scrolling, searching, etc." and under section 19 (b) Volume II - Technical Proposal it states that the page limit for the Technical proposal is 25 pages per Task Order Group (TOG). The Authority will not evaluate any pages In excess of 30 pages (except for resumes which do not count towards the page limit). Does this mean that the file per TOG should be no more than 50 pages including the resumes?

Answer: Correct.

217. Question: Can a vendor provide more than 2 contracts during the past two years under section - Factor 1: Experience/ Past Performance? What is the maximum number?



calendar days from the latest revised proposal in the Executive Summary (see page 14. Item 12. of the Solicitation Instruction)?

Answer: Minimum period of acceptance is 180 days from receipt of all proposals, including revised.

228. Ouestion: Will WMATA consider removing the requirement to include a signed statement by the candidate. stating that he or she is now or will be affiliated with the Offeror since it may lead the candidate to believe there is an expected opportunity?

Answer:

229. Ouestion: Is the page limit 26 pages or 30 pages for each TOG? Answer: Previously answered. Page limit is 25 pages per TOG.

230. Question: Will WMATA provide the list of incumbent, current contract holders?

Please contact Sylvia Edwards, Supervisor, Policy regarding requests for contract pricing at Answer:

sedwards1@wmata.com

231. Question: On the REPRESENTATIONS AND CERTIFICATIONS document Section 14, should this section be considered Not Applicable for this solicitation?

Answer:

232. Question: Is there a limit or target number for first tier subcontractors proposed? Answer: No. However, consent to subcontract after award will be required.

233. Question: May a prime contractor add subcontractors after award to meet task requirements?

Answer: Yes. However, consent to subcontract will be required.

234. Question: Please describe your award process and a detailed steps and timeline after submission.

Answer: See Contract Award.

235. What are the organizations objectives for issuing this RFP and how does this map to the overall **Question:** 

initiatives?

Answer: See Page 6. - General.

236. Question: What ways can our team improve your experience?

> Answer: By providing qualified candidates who meet the skills and requirements of the program,

237. Question: What are your expectations from our response in meeting your FY 2016 goals and subsequent

years?

Answer: To provide qualified candidates who meet the skills and requirements of the program.

238. Question: Does WMATA want a rate defined for option years or can the option year rate be determined

based on cost of living and inflation for that specific year/work location?

Answer: Option Years rates should be based escalation applied to base period rates from the BLS

**Employment Cost Index.** 

239. Question: How important is bench strength?

> Answer: See Page 20. Evaluation Criteria.

240. Question: Work transition methodologies (existing partner on TOG now this RFP is awarding a new

partner)?

Answer: None. New requirements will be issued.

241. Question: Are there any restrictions to offshore consultants at WMATA?

All consultants will work on site at WMATA. Answer:

242. Question: Are there any visa restrictions to consultants (H1B, L1, F1, etc)?

Answer: All candidates are required to pass a security and background check.

243. Question: Does bidding on this solicitation preclude a winning bidder from bidding on other WMATA

solicitations?

Answer: No.

244. Question: Single-Tier Subcontracting: Please clarify whether or not the "single-tier subcontracting"

constraint permits the Tier 1 subcontractor - and more specifically, the DBE subcontractor - to onboard Independent Contractors, or if all resources provided by the subcontractor must be full-time employees of the subcontractor - keeping in mind that many Independent consultants are,

themselves, incorporated and therefore would prefer to work on a corp-to-corp/1099

subcontracting basis (vs W2 basis).

Answer: Proposed candidates may be employees or 1099 – Independent Consultants

245. Question: Do resumes submitted need to include candidates personal contact information?

Answer: Yes.

246. Question: Will vendors be invited to participate in presentations as a second round of vetting or will

selection be made based solely on RFP responses?

Answer: No. Selection will be made based on RFP responses and can be made without

discussions.

247. Question: It states that Task Order Groups must have a separate Technical Proposal for "each" Group

Proposed maximum 25 Pages not including resumes. If all 8 TOG's are proposed does that mean

each of the 8 TOG's will have its own Technical Proposal of 25 pages in a separate file?

Answer: Yes. Please see Amendment A005 dated 4/9/2015.

248. Question: May we submit the same reference for multiple Task Order Groups, if the reference is

able to speak to various Task Order Groups?

Answer: Yes.

249. Ouestion: To facilitate completing all forms in a timely manner, will WMATA provide the RFP (or

forms) in an editable Word document?

Answer: See Amendment A002

250. Question: Please clarify the maximum number of resumes vendors may submit for each Task Order

Group; should vendors provide one resume per position per level, or one per position and

we choose which level?

Answer: One per position, choose which level.

251. Question: Our understanding is that IT professionals will be placed at WMATA headquarters

located at 600 5th St NW, Washington, DC 20001; will IT professionals also be placed at

alternative locations?

Answer: Unknown at this time.

252. Question: Please explain the stipulations around the DBE waiver. Who is able to apply for this

waiver?

Answer: Please see Appendix B – Attachment A.

253. Question: How many companies does WMATA require prime suppliers to partner with to fulfill the

DBE requirement?

Answer: There is no specific number.

254. Question: May prime vendors work with multiple companies to fulfill the DBE requirement?

Answer: Yes, provided they are certified DBE.

255. Question: What is the projected volume of requirements released per Task Order Group, per year?

Answer: Unknown at this time.

256. Question: Approximately how many vendors does WMATA anticipate selecting to support each

Task Order Group?

Answer: There will be multiple awards.

257. Question: Section b: Factor 2 - Staffing on page 18 requires vendors to include a signed "statement

by the candidate, stating that he or she is now or will be affiliated with the Offerer." Are there additional specific items/preferred wording vendors should request these candidates

include in the affirmation statement?

Answer: No.

258. Question: When does WMATA expect to announce the Task Order Group selections?

Answer: Proposal period is 180 days.

259. Question: P18 - Proposal Format & Instructions: The Offeror shall include a statement by the candidate,

stating the he or she is now or will be affiliated with the Offeror. Our experience is that such requirement may cause lack of credibility to the Offeror and WMATA respectively. How may

WMATA consider revising or removing this requirement?

Answer: Requirement remains unchanged.

260. Question: The RFP encourages vendors to bid all labor categories. Is there a disadvantage in evaluation

scoring for those vendors that do not bid all Task Order Groups? If so, please elaborate on the

evaluation criteria scoring reductions and areas of reduction.

Answer: No.

261. Question: Though the RFP encourages a vendor to bid all labor categories, within a Task Order Group, can

a vendor bid only a subset of labor categories?

Answer: Yes.

262. Question: How often are task orders expected to be released (weekly, monthly), etc.?

Answer: Unknown at the time.

263. Question: How many task orders does WMATA expect to issue during the first year?

Answer: Unknown at this time.

264. Question: Are task orders typically for a single resource or can they be for multiple resources or

deliverables?

Answer: Both. Single or multiple.

265. Question: Will WMATA evaluate experience with commercial enterprises at the same level as government

experiences?

Answer: Yes.

266. Question: Is there a deadline for submitting a waiver for the DBE requirement?

Answer: See Appendix B - Attachment A.

267. Question: What is the process for submitting a DBE waiver?

Answer: See Appendix B – Attachment A.

268. Question: "Certificate of Current Cost and Pricing" (pg 41)

The referenced clause and other reps & certs indicate that the procurement will be cost based. On page 49 the contracting officer can make the determination of "commercial item pricing." Since this is a GSA procurement, which is ordinarily based on established commerciality terms, we request that WMATA allow for a commercial price exemption as allowed under the FAR Part 12 and remove the requirement for certified cost and pricing.

Answer: This is not a GSA procurement.

269. Question: The RFP has a 30% DBE requirement to be performed by registered DBE firms. We request that the goal be restated to 30% of a contractor's total subcontract spend on the contract, rather than 30% of the contract value, since it is difficult to anticipate which DBEs will be able to support the Task Order Groups a contractor might be awarded and whether their proposed personnel will be the ones selected by WMATA at the task order level.

Answer: 30% goal is across all awards (spend value and/or Purchase Orders) issued the awarded Task Order Groups for the entire contract. The wording remains the same.

270. Question: In the document labeled RFP FQ15124 - IT Staff Augmentation\_RFP Part 1.pdf, "SOLICITATION INSTRUCTIONS", Section PROPOSAL FORMAT AND INSTRUCTIONS/REQUIREMENTS section 19 reads "Offeror shall submit their electronic proposal with three separate files".

Answer: Previously answered. See amendment A005 dated 4/9/2015.

271. Question: In the document labeled RFP FQ15124 - IT Staff Augmentation\_RFP Part 1.pdf, 
"SOLICITATION INSTRUCTIONS", Section PROPOSAL FORMAT A
INSTRUCTIONS/REQUIREMENTS section 19, letter "b" states "Each proposed TOG must be submitted as a separate file."

Answer: Previously answered. See amendment A005 dated 4/9/2015.

272. Question: P114 Technical Specifications/Task Order Groups TOG1 through 8-Place of Performance.

The RFP document does not clearly define Place of Performance. Where will IT staff augmentation services be performed for all TOGs?

Answer: Previously answered. All work will be performed at JGB – WMATA on-site.

273. Question: P114 Technical Specifications/Task Order Groups TOG1 through 8-Place of Performance.

The RFP document does not clearly define Place of Performance. What is the percentage of services for all TOGs being performed at WMATA location(s)?

Answer: Previously answered. See amendment A005 dated 4/9/2015.

Question: P114 Technical Specifications/Task Order Groups TOG1 through 8-Place of Performance.

The RFP document does not clearly define Place of Performance. Please provide details for all

WMATA locations where on-site services may be required. Answer: Previously answered. See amendment A005 dated 4/9/2015.

274.

275. Question: P114 Technical Specifications/Task Order Groups TOG1 through 8-Place of Performance.

The RFP document does not clearly define Place of Performance. What is the percentage of services for all TOGs being performed via remote support?

Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards 1@wmata.com.

Question: P114 Technical Specifications/Task Order Groups TOG 1 Project Management Operations
 Who are the current incumbents and what was annual Task Order Contract spend for 2014?
 Answer: Please contact Sylvia Edwards, Policy, Supervisor at <a href="mailto:sedwards1@winata.com">sedwards1@winata.com</a>.

277. Question: P114 Technical Specifications/Task Order Groups TOG 2 Maintenance & Materials Management. Who are the current incumbents and what was annual Task Order Contract spend for 2014?

Answer: Please contact Sylvia Edwards, Policy, Supervisor at <a href="mailto:sedwards1@wmata.com">sedwards1@wmata.com</a>.

278. Question: P114 Technical Specifications/Task Order Groups TOG 3 PeopleSoft ERP Application Development & Operations. Who are the current incumbents and what was annual Task Order

## Contract spend for 2014?

Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards 1@wmata.com.

279. Question: P114 Technical Specifications/Task Order Groups TOG 4 Network & Communications. Who

are the current incumbents and what was annual Task Order Contract spend for 2014?

- Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards 1@wmata.com.
- 280. Question: P114 Technical Specifications/Task Order Groups TOG 5 Internet, Intranet Services. Who are

the current incumbents and what was annual Task Order Contract spend for 2014?

- Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards 1@wmata.com.
- 281. Question: P114 Technical Specifications/Task Order Groups TOG 6 Geographic Information Systems

Who are the current incumbents and what was annual Task Order Contract spend for 2014?

- Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards1@wmata.com.
- 282. Question: P114 Technical Specifications/Task Order Groups TOG 7 Enterprise Architecture & Business

Process Re-engineering. Who are the current incumbents and what was annual Task Order

Contract spend for 2014?

- Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards 1@wmata.com.
- 283. Question: P114 Technical Specifications/Task Order Groups TOG 8 IT Security

Who are the current incumbents and what was annual Task Order Contract spend for 2014?

- Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards 1@wmata.com.
- 284. Question: P16 Electronic Submission of Proposals: All word processing files shall be written in MS

Word 2003 format (.doc). Shall files be submitted in MS Word format, or is electronic

submission of files in .PDF format acceptable?

- Answer: See Amendment A005, dated 4/9/2015.
- 285. Question: P16Electronic Submission of Proposals: As a guide, no single file should be more than 50 pages

in length. Is the file size limited to 50 pages, or the referenced 10 MB?

- Answer: A single file should not be more than 50 pages or exceed 10MB.
- 286. Question: P16 -Electronic Submission of Proposals: No single file should be more than 10 MB in size.

Is this size limitation per file or for the complete proposal response? For example, if

submit Volume I, Volume II (eights TOGs) and Volume III, the anticipated complete file size is

100 MB. Please clarify.

- Answer: Maximum single file should be no more than 10 MB per file.
- 287. Question: P16Electronic Submission of Proposals: All spreadsheet files provided shall be in MS Excel

2003 format (.xls). Shall files be submitted in MS Excel or format, or is electronic submission of

files in .PDF format acceptable?

- Answer: Excel format for pricing spreadsheets.
- 288. Question: P15 Opportunity for DBEs to Propose: WMATA ensures the DBEs will be afforded full

opportunity to submit offers. On the current contract, how many DBEs serve as the prime and

how many large companies serve as the prime?

- Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards 1@wmata.com.
- 289. Question: Referencing The Request for Proposal -- IT Staff Augmentation -- Section 2.D Preparation Of

Offers: How can the Offeror adequately "state a definite time for delivery of supplies of

performance of services" when this is an IT Staffing or Professional Services Contract?

Answer: This requirement is for task orders after award.

290. Question: The RFP provides several Pricing Schedules of varying formats. Please clarify how you expect each to be incorporated into the proposal. Is it fair to assume that the Schedule that breaks the

labor rate into various pricing components, ending in the Loaded Labor Rate is a supporting document of the Schedules that establish the Maximum Hourly Rates for Option Years, and that

the former is therefore effectively intended to derive the Base Year rates used by the latter

Schedules?

Answer:

291. Question: Please provide definitions and allowable/unallowable expenses for each of the columns for the

Price Schedule worksheet in Part 1 of the RFP - in particular, the definition of Column (E) - Labor Escalation (e.g. we assume per 3a, above, that this worksheet is to be used to derive the

Base Year rates, only, so Labor Escalation in this context is unclear).

Answer:

292. Question: XXXX is a closely held organization, it does not typically disclose full details about its

labor costs and fully loaded labor rates to the general public. The R FP suggests that our response would be kept confidential, but if we were to be awarded a contract, then WMATA can disclose the data. Would you be able to help me understand where this information would be disclosed and to whom? Understanding that cost as well as expertise is a significant consideration in WMATA's basis of award, we want to be as competitive as we can, but at the same time would

like to keep our offer somewhat private if at all possible.

Answer: Details are for price/cost analysis purposes only to determine fair and reasonableness.

293. Question: Another option might be to provide pricing information only. Page 49 of the RFP seems to

indicate that cost information is not required as we actively sell IT Staff Aug in substantial quantities to the general public. XXX has a governmental GSA schedule, that assures the federal government that they are offered our most favored pricing. We would be happy to extend

WMATA our (most favorable) government GSA pricing if it is acceptable to not remit the labor

cost information.

Answer: Please bid fair and reasonable rates.

294. Question: If the cost information does need to be disclosed to the public, would you kindly refer me to

where I can find information on the rates paid to current vendors.

Answer: Please contact Sylvia Edwards, Policy, Supervisor at sedwards 1@wmata.com.

295. Question: RFP, P.19, Section 19.b.iv.d - Please confirm what the insurance requirements are.

Answer: See Part II, Section 2 - Special Provisions, Section 16 - General Insurance Requirements -

Articles 1, 2, 3, 5, 9, 10, 11, and 12.